



## ACTIVITY REPORT 2012

General assembly - Help without Frontiers



# 1. Introduction

An anniversary year is always special. And that's how it was for Help without Frontiers.

The year started with a shock for us. Thomas Öggl, one of our volunteers from Schlanders, Italy, had serious complications after having his appendix removed and went through a long and painful period of recovery. After doing a summer internship in our Brixen office, he is now studying in Vienna.

In January Alessandra Degli Esposti started working in our Brixen office and from June she replaced Katya Waldboth, who left us unexpectedly.

Our board member Anne Delle Mulle had to step down due to personal reasons and was replaced by Bibi Niederkofler. In autumn Christina Kuppelwieser also stepped down because of personal reasons. She was not replaced by anyone. We thank both board members for their active involvement and are happy to have them both with us as members.

In April our President Benno Roeggla received 10.000 Euros and the 'Preis der Menschlichkeit' (Prize for Humanity) from the Kiwanis Club in South Tyrol.

In spring of last year the situation for the people in Burma improved noticeably. Our initial idea was to set up activity inside Burma/Myanmar, but in the end we decided against this. We saw how, with the opening up of Burma, many other organizations suddenly stopped all activities along the border, in this way abandoning

all the refugees there. Because many projects were being stopped or dramatically reduced, the need for help in the border area kept increasing. Therefore, we decided we would stay on the border as long as the refugees can not return to their home country. It will take a few years until this can happen, as the people need to have the necessary documents and must be guaranteed safety.

At the same time we noticed that people were more willing to donate for projects inside Burma, instead of for projects along the border. We needed to try even harder to make them understand that our work along the border was not yet finished. On top of this came the economic crisis in Europe and especially in Italy. It seemed that towards the end of 2012 we would have to stop or strongly reduce our activities.

Thanks to the hard work of our members, board and friends, as well as Mr. Leonhard von Pretz, we managed to stop this from happening. Our 10-year anniversary also had a big impact and many people were keen to show their solidarity with us and appreciation for our work over the years.

A highlight was the visit of the President of the Province of Bozen Luis Durnwalder in January 2013. The praise and appreciation we heard from Luis Durnwalder and those accompanying him, really built us up and gave us some new positive energy.



All things considered, we could say that our projects continued without problems. We had to stop the 'Fruit and Milk' project and tried to cut costs and save wherever we could. In the meantime we could see that our partners were happy to work with us. They realized that even in these difficult times they could rely on us and we would stick to our responsibilities.

We stopped the further building of our kitchen and sewing workshop, as there is no point in investing more in this, seeing the current developments taking place inside Burma. Therefore in January 2013 we had to return the money planned for this project- around 37.000 Euros- to the Region of Trentino-Südtirol.

Unfortunately in 2012 we were not able to provide extra assistance, except in emergency cases, like with the fire at Umphiem Mai refugee camp or at KM44. This was painful for us, because the need for help has become even more visible since many organizations have left.

Our 'Rays of Youth' team travelled a lot, and among others, were invited to a youth meeting in Jakarta by MTV music television. They were the only group representing Thailand there, even though they are not Thai.

On the one hand we received generous support at important times, but on the other hand two school adopters were not able to continue due to their own financial problems and some important donors were forced to reduce their contributions for the same reasons.

We are happy that Sabine and Axel Senftleben-Holz knecht have taken over the expenses for teacher salaries at Parami School. We are happy to welcome the new adopters Mrs. Caroline Capito and Mr. Manuel Cerruti. Thanks for the continuous support to Mr. Reinhard Plank USA, Maro Foundation, Missio - Bischöfliches Ordinariat, Südtiroler Sparkasse Foundation, Province of Bozen and Region of Trentino-Südtirol. A special thanks goes to Mr. Bufler and to the Swiss Seaside Foundation for the generous contribution for our youth center (thanks to Mr. Max Stürzer for the contact).

The Austrian chocolate producer Zotter created a special HWF chocolate (Schokolade macht Satt). For every sold bar of this chocolate, 30cents goes to HWF Austria for our food programme. Mr. Josef Zotter and his family also visited us in Mae Sot.

In October Karin Thaler from Brixen joined our team. She has taken over responsibility for our work in Brixen. On top of accounting, Burkhard Kofler has taken on the duty of issuing donation receipts.

We ended 2012 with a surprisingly positive result. We will have 695.355 Euros (+19.3%) for our projects. On top of this we will have 58.664 Euros at our disposal for our administration.

We remember our colleague from the Yummy!-Team, Lin Myat Soe, who passed away last year.





## 2. The most important activities in 2012

### 10 years of Help without Frontiers

More than 200 guests attended our 10-year anniversary celebrations in the Cusanus Akademie in Brixen. The mayor of Brixen, Mr. Albert Pürgstaller welcomed the guests. Helmuth Wolf and Raimund Ausserhofer, longtime members and school adopters, explained about their experience with this direct form of help. Klaus Zoderer (20) from Schlanders told everyone about his unforgettable experience working as a volunteer for us in Mae Sot. Pictures and video clips to sum up the ten years were also shown.

It would have been impossible for us to organize this event from our own budget, therefore we would like to thank the following companies for their support: Weingut Alois Lageder, Clementi Elektro OHG, Faro Shopping, Restaurant Finsterwirt, Brauerei Forst, Gemeinde Brixen, Restaurant Grissino, Gasthof Haller, Hotel Hochrain, Interhotel, Microtec, OBI Baumärkte, Stuefer Bau GmbH, Tischlerei Oberhuber, Konditorei Pupp, Plose Quelle, Backstube Profanter, Metzgerei Schanung, Restaurant Traubenwirt, Weissenhof, Gardencenter Winkler, Zotter Schokoladen Manufaktur. A special thanks goes to Mrs. Elisa Wallnöfer for the musical entertainment, to Mr. Martin Mayr for the good chestnuts and to Mr. Georg Hofer for the pictures.

To celebrate our 10-year anniversary the students from the Franziskanergymnasium in Bozen organized a charity concert "Rock no Border."

300 people attended, 8 bands with more than 40 musicians played for Help without Frontiers. Our projects were presented during the breaks. More than 1.200 Euros were collected during this event.

### Public Relations

Benno Röggl was guest in the Dolomiten magazine's "Sonntagsfrühstück" and the Radio station "Südtirol 1". He was also elected "head of the week" by the "Tageszeitung" newspaper. The Kiwanis Club Meran awarded Benno Röggl the prize for humanity (Preis für Menschlichkeit) which also came with a 10.000 Euro donation. It was a positive surprise for us that the South Tyrolean weekly magazine FF gave Benno Röggl third place in the category of Society, after Markus Lanz and Reinhold Messner.

### Presentations

We have been guests at 44 events, had 27 presentations and reached 6.630 people. We gave 11 presentations in different schools in South Tyrol, as well as at the Kiwanis Club, Meran, the "Think more about" congress in Brixen, at the SSV Taufers sports competition, the Pfadfinder in Taufers and the Mütterrunde in Brixen.

In total we earned nearly 4.050 Euro for our administration and received nearly 70.700 Euro donations during those events.

### Weingut Lageder: “Summa 12” and “Vin-O-Ton”

The winery Lageder collected money for us during their wine fairs „Summa 2012“ and „Vin-O-Ton“. This money is to go towards the school adoption of New Day School and part of the Rays of Youth music project. During these events a total of around 35.300 Euro were collected.

### Eat. Buy. Do Good!

Under this motto 43 South Tyrolean companies contributed to our ‘meals for schools’ project. During the Christmas period various companies gave a specified amount from a certain product or food item that they sold, or donated a percentage of their sales. Altogether this amounted to about 22.600 Euros.

A list of the participating companies can be found on our homepage. Alchemilla, Konditorei Alex, Hotel am Brunnen, AutoSigi Covi, Bike-shop Engl, Boutique Marenny, Carpe Vitam, Die neue Südtiroler Tageszeitung, Dogat Paradies für Haustiere Bozen, Dogat Paradies für Haustiere Meran, Enovit Vinoteque, Filmclub Bozen, Granel, Galerie Hofburg – Kompatscher, Hotel Grüner Baum Stremitzer, Hotel Restaurant & Bar Laurin, Hotel Restaurant Schönblick – Belvedere, Raststätte Lanz, Elektro Lutz, Nordwal Colors Auer, Nordwal Colors Bozen, Nordwal Colors Bruneck, Nordwal Colors Meran, Nordwal Colors Trient, Northland Store Brixen, Northland Store Bozen, Despar Pircher, Reform Natura, Restaurant Finsterwirt, Restaurant Zum Turm, Immobilien Sader, Metzgerei Schanung, Gärtnerei Schullian, Süßwaren Seebacher, Pizzeria Trametsch, Triade SuperBio Bozen, Triade SuperBio Kaltern, Triade Super-Bio Neumarkt, Weinschenke Vineria Paradeis, Vitalis Dr. Joseph, Voodoo Store, Druckerei Weger, Weingalerie, WeWa Markt, Gardencenter Winkler.

### Soup Sunday

Soup Sundays were organized for us by the Katholischer Familienverband in Tiers. We were able to collect 1.500 Euro for “yummy! Meals for schools” and for our Rays of Hope schools. Thanks!

### Celebrations and Festivals

The organizers of the following events took the chance to collect donations for us: Rock in Dusty Valley, the birthday celebration of Zeno Kerschbaumer, birthday celebration of Christoph Tscholl, summer festival of Mr. Hellweger, August flea market, Mütterrunde Brixen and the Prom party of the Franziskanergymnasium. We are very thankful for this support. We received a total of over 18.850 Euro donations.

### Week of Hope

The four volunteers from Vinschgau, Hannah Bernhard, Alexander Stecher, Thomas Öggel and Klaus Zoderer, who spent some time with us in Mae Sot last year, decided to organize the second edition of their ‘Week of Hope’ festival in Schlanders. From presentations, a photo exhibition and the charity concert, they collected 1.100 Euro.

### Mercatino di Natale della Scuola Elementare Goller

La nota autrice di libri per bambini Pia Pedevilla ha tenuto dei corsi di manualità creativa per gli insegnanti della Scuola Elementare Goller. Questi, insieme ai loro scolari, hanno poi realizzato dei lavoretti che hanno venduto al mercatino di Natale a scuola. In totale sono riusciti a raccogliere ca. 2.650 €.

### Christmas Cards

This year we printed Christmas cards again, designed partly by South Tyrolean artists. This year we got new motifs from Gaspare Bruccoleri, Claudio Olivotto, Martin Rainer and Pia Pedevilla. We thank the company Wolf Windows, especially Sonja Wild, who has been doing the management, including delivery and accounting since many years. We also thank the printing company Weger for their help. We managed to sell a total of 8.253 cards.

### Music unites

The South Tyrolean Youth Symphony orchestra, under the direction of Stephen Lloyd, has been supporting the music project of our „Rays of Youth“ team since three years. During their two closing concerts donations were collected. We are thankful for approx. 3.200 Euro.

Under the direction of Bruno Gius, the Auludis Gospel Choir celebrated its 20-year anniversary and for the third time collected donations for the refugees from Burma. The event was a huge success and we received 1.100 Euros.

The event Musical School 2012, organized by the youth centre “Papperlapapp” took place in Bozen. The students from the Musical School donated 1 Euro from every entry ticket and this way managed to collect 750 Euros.

The music class in the Fritz Ebner Middle School in Schlanders collected donations for us during their Christmas concert and the amount came to 2.300 Euro for our Ray of Hope Schools.

### Carnival time in Bruneck

The childrens carnival was organized by Stadtmarketing Bruneck, together with other organizations, which take care of children. All donations, altogether over 1.600 Euro, were given to our organization. The students of the Bruneck vocational school also took part and gave make-up tips.

### Visitors and Volunteers

All together we had 23 people volunteering for us in Mae Sot, 10 of them came from South Tyrol. On top of this, we had 16 visitors from 5 countries.



## 3. Our projects in 2012

In the last year we invested 576.132 Euro in our projects, this is 134.537 Euro less than the year before.

### 3.1. Schools, Training, Dormitories

Last year we supported 12 schools with approx. 2.348 students on both sides of the border, as well as 6 dormitories with 270 students. Additionally, we supported other schools with stationery or small amounts of money to overcome their funding shortages.

**„Ray of Hope“ Schools in Thailand:** Our 8 Ray of Hope schools are fully supported by us. We buy and distribute all school materials at the beginning of the academic year for 2.153 students and 110 teachers. We hold monthly meetings with all the school directors to solve problems and discuss common projects. This is also when the teachers' salaries are given out, and the bills for that month are submitted and checked. Unfortunately, at the beginning of the school year 2012/2013 the budget had to be reduced, due to the fact that we were receiving less donations. Therefore, the students' parents agreed to cover part of the transport costs. As in previous years, all students and teachers received ID cards with pictures, to protect them from arrest and deportation.

During the May school break we organized a training for our school bus drivers, to improve the safety of the children.

In August Nay Chilin, our school projects assistant, started to work with us. The amount of work connected with this project made it necessary to take on a new employee.

Schools in the Burmese border area (Special Area): At the end of the year we were supporting 3 schools with 5 teachers and 125 students. In September the Hser Poe Hta school was closed, since the village was only temporary. The people living there returned home, because since the situation had become more stable. We continue to support the Pah Bu Hla Hta and Kaw Poe Khee schools, as well as the Pah Bu Hla Hta kindergarten.

**Dormitories:** Our 6 dormitories are financed completely, including food (either from our kitchen or in the form of food supplies, in case the delivery is too expensive). One dormitory is in Mae La Refugee Camp, one on the order in Umphang and four others form part of our Rays of Hope schools.

In cooperation with Save the Children UK we organize trainings for dormitory care takers, to improve the situation in the dormitories and especially the assistance of the students, most of them traumatized and in need of skilled care takers.



| Description                        | Nr.       | Students     | Teachers   |
|------------------------------------|-----------|--------------|------------|
| „Ray of Hope“ Schools Mae Sot      | 8         | 2.153        | 110        |
| Schools along the border (Special) | 4         | 195          | 9          |
| <b>Schools total</b>               | <b>12</b> | <b>2.348</b> | <b>119</b> |
| Dormitories                        | 6         | 270          |            |

*Some of our schools, dormitories and Rays of Youth are being financed, sometimes since many years, by many single donors and the following project adopters: ACS Data Systems AG, Augschöll Johann, Camping Seiser Alm, Capito Caroline, Olivia Guevara, Hope 4 the World, Youth Symphonic Orchestra South Tyrol, Kerschbaumer Zeno, Kunstdünger GmbH, Eine Weltgruppe Lajen, Nonna Gabriella, Nordwal AG, Axel & Sabine Senftleben, Technologische Fachoberschule Fallmerayer, Bäckerei Trocker, Wendelgard Lageder Projekt, Wolf Fenster AG.*

**Trainings and events:** As in previous years, we also offered different training courses and workshops this year. We took part in different celebrations like World Childrens Day or Womens Day.

In February Eva Benelli did pottery with our Rays of Youth.

In the meantime the Rays of Youth team took over the organization of a lot of the training events. More information can be found under the Rays of Youth section.

**Rays of Youth:** There are four young people in the team. Unfortunately, Eh Mwe and Pher Chay left us due to personal reasons. Pawk Htun joined us instead. The two main projects are the training of the 'Peer Youth' and the music training. The team also conducted various workshops. In the meantime the Rays of Youth team has become well known for their work also outside the borders of Mae Sot.

The building of the new Rays of Youth centre began in June and was completed in January 2013. Apart from a meeting room, the building has enough space for playing music, learning and also sleeping. We would like to thank Stiftung Swiss Seaside, Mr. Reinhard Plank, the Region Trentino-Südtirol and the Stiftung Südtiroler Sparkasse for financing the building.

Last year the following activities took place:

- The production of the film “The Way” and the documentary ‘Borderless Education’
- English and computer summer courses for the peer youth
- Summer course for the music students, as well as music training at the Children Home dormitory in Umphang
- The production of the music video for the song “Daily Life” in English, Burmese and Karen
- Participation of the peer youth at the Media@Young Festival in Bangkok, as the only non-Thai participants
- Participation in 1st May parade and the Day against Human Trafficking
- Visit from Phillip and Michele Cook from II-CRD, Canada
- The Peer Youth organized the whole programme for our Staff of the Year 2012 event
- Various workshops on using plasticine models to make your own films at all our Ray of Hope schools, as well as shadow puppet shows in preparation for the Rays of Youth Media Festival
- Peer Leadership Training on communication, organization, socialwork, management, camping trip and community development
- Development of natural cleansing products and their sale to generate income
- Workshop for dormitory caretakers together with Save the Children UK
- Participation in workshops organized by MTV EXIT in Jakarta, Indonesia
- Organization of Rays of Youth Media Festival in November with 400 guests

**In 2012 we invested 184.786 Euro or 32,1% of the total expenses in schools and education projects.**



### 3.2 Health and medical projects

**Prosthetic department Mae Tao Clinic:** We have been supporting this project with contributions of the “Land Südtirol –Amt für Kabinettsangelegenheiten” since 2003. We are paying for all the materials to make prosthesis, as well as dressings, disinfectants, anaesthetics, part of the medicine and instruments, etc.

Last year 289 amputees, mainly mine victims, received a new prosthesis.

**Acupuncture department Mae Tao Clinic:** Since 2011 we also support the Acupuncture department, which was established by the German Doctor Ulrich Hühne at the end of 2011.

In 2012 a total of 4.417 patients were treated. The achievements of the acupuncture team got around quickly. The successes in the treatment

of sciatica, migraine, paralysis after strokes, Parkinsons and the reduction of medicine usage with chronic illnesses are sensational.

**Kathi Zeschg Clinic:** This clinic is still offering only basic services and only a limited number of patients can be taken in, due to the difficult situation. In 2012 the clinic took care of 6.398 patients, 2.525 of those were under the age of five. We buy and deliver all supplies directly.

*We would like to thank the Family Zeschg, their friends and relatives for their long time support in remembrance of their daughter Kathi.*

**In 2012 we invested 37.511 Euro or 6,5% of our overall expenses in our medical projects.**



### 3.3 Community and income generation

**„The Happy Tailor“ – Sewing Workshop:** Most of the work of our sewing workshop was taken up by making school uniforms, even though they received more and more external orders.

In 2012 the sewing workshop produced a total of 10.824 pieces of clothing, amongst them 2.264 free uniform sets for our Rays of Hope schools. The Happy Tailor also took on external work from other organizations or small fashion firms and managed an income of 6.250 Euros, which will go back into the project.

The economic crisis also affected our sewing workshop, and we decided not to hire any new employees or replace any who have left. At the end of the year we had 5 people employed in the sewing workshop.

At the end of the year the kitchen and sewing workshop moved into their new building.

We thank the Maro Foundation for their support.

**In 2012 we spent 16.531 Euro or 2,9% of the total expenses in our programme for community and income generation.**



### 3.4 Food and Agriculture

**yummy! – meals for schools:** 2012 was a difficult year for the Yummy!- meals for schools project. Due to a lack of finances we had to completely stop the Fruit and milk programme in March and also reduce the number of meals delivered to schools. In 2011 we started to ask for 2 cents per meal from the parents who could afford it. In 2012 this sum was increased to 5 cents.

At the end of the year we had provided up to 668.016 (2011: 989.813) healthy and varied meals to 12 schools and 7 dormitories in the greater Mae Sot area.

Despite a reduction in donations and an increase in the price of food products, we managed to keep the cost of one meal at 30 cents (including all costs and the delivery).

Our kitchen catered for 21.682 meals from external orders, which was around 3.000 more

than the year before. For our Rays of Youth Media Festival in November the team cooked for 400 guests.

Last year we started looking for a new building for our kitchen. It was necessary to move, since we were receiving complaints from local residents about the noise and smell from the kitchen. In the end we found a building, which after renovation was suitable for both the kitchen and sewing workshop. And at the start of 2013 we could finally move there.

**Programme „Fruit and Milk“:** From January to March we delivered a total of 32.082 portions of Fruit and Milk. Due to the reduction in donations we were forced to discontinue this project after the end of the school year. We could not finance this project in the 2012/2013 school year, since we had to ensure we had the finances to cover the daily meals instead



**Emergency:** In February there was a fire at Umphiem refugee camp, 80 kms south of Mae Sot. More than 1.000 homes were ruined, and over 4.000 people left without a roof over their head. 566 houses were completely destroyed, a further 515 houses needed a new roof. We reacted quickly and together with Save the Children UK and Catholic Office for Emergency Relief and Refugees, provided the people with basic necessities.

In the same month there was a fire South of Mae Sot, at KM44, this time from a cooking area that was not attended to. Some of our KM42 students were also affected. In only 45 minutes the whole village burned down and left 31 families homeless. Together with the Spanish organiza-

tion 'Colabora Birmania' and SPARK Circus we could give the people necessary supplies and help them rebuild their homes.

We would like to thank, besides all the single donors, especially the following project adopters and donors for the financial support to this project, often over many years: Amt für humanitäre Hilfe (Region Trentino South Tyrol), Bischöfliches Ordinariat (Missio-Sternsinger) , Amt für Kabinettsangelegenheiten (Land South Tyrol), Maro Foundation and Costanza Merzagora-Piatti.

**In 2012 we invested 186.555 Euro or 32,4% of our total expenses in our food and agriculture projects.**



### 3.5 Project Assistance and Social centre

All projects are taken care of by our team in Mae Sot. The staff there are in contact with all the other Help without Frontiers country branches, as well as with local government and non-government organizations.

All materials for schools, dormitories, prosthetic department, kitchen, sewing workshop etc. have to be bought, allocated and delivered.

Student and emergency medical transport have to be organized, as well as the delivery of all materials, meals, fruit and milk. The projects are being visited regularly, monitored and analyzed.

From the start of 2013 we have the Rays of Youth centre next to our office and so there is more space for meetings and various events.

In 2012 we invested 150.045 Euro of the total expense in our project assistance, from which 79.450 Euros for the building of the new youth centre, for the renovation of the new kitchen and the purchase of a vehicle. The net expense for project assistance in 2012 came to 70.595 Euro or 12,3%.

## 4. Introduction to the financial report 2012

Our anniversary year had a promising start, but due to the financial crisis and changes in Burma, by mid-year things were not looking so good any more. Luckily, due to the efforts of our members, board and the media during our 10-years anniversary celebration, we were able to reverse this negative trend.

For projects and administration we had a total income of 754.020 Euro, which is an increase of 13,2%. We had an income (donations and contributions) of 695.355 Euro (+19,3%).

The difficult economic situation could also be seen in our administration income. Many of our 'sponsors' had to cut down in these hard times. We received 58.664 Euro (-29,5%) for our administration.

The expenditures for our projects dropped to 576.132 Euro (-18,9%). Expenses for administration in South Tyrol, trips marketing, covered by separate income, was 79.489 Euro net (-8,9%).





## 5. Income 2012

We had an income of 754.020 Euro (+13,2%). This includes all donations and public contributions for our projects, the received interest, but also all income for administration and awareness raising activities. Differently to the previous years, all Help without Frontiers family members accomplish their financial transactions directly with the Thailand Foundation, as consequence

this amounts do not compare anymore as income in our balance sheet.

In the section Public contributions for projects, apart from what we receive from Land Südtirol and the Region Trentino Südtirol, are also the contributions from private organizations, which supported us in 2012.

### Chart of all income and contributions 2012

| Description  | 2010           | 2011           | 2012           | % Ver.11/12  |
|--|----------------|----------------|----------------|--------------|
| Donations for projects   | 507.137        | 446.642        | <b>463.440</b> | +3,8         |
| Bank interests   | 2.659          | 2.019          | <b>5.622</b>   | +278,5       |
| Public contributions for projects                                    | 224.346        | 134.190        | <b>226.293</b> | +68,6        |
| Public contributions for awareness raising/<br>information campaigns | 2.000          | 15.019         | n.r.           | n.r.         |
| Total income for administration, travel and marketing *              | 84.801         | 68.148         | <b>58.665</b>  | -13,9        |
| <b>Total</b>   | <b>820.943</b> | <b>666.019</b> | <b>754.020</b> | <b>+13,2</b> |

*n.r. = not requested*

*\*Membership fees, Sponsoring, Sales, Tax revenues in Italy year 2010 (=39.553€)*

### Liquid assets on December 31st, 2012

| Cassa donazioni | Cassa amministrazione | Banche amministrazione | Banche donazioni* | Libretto di risparmio investimento | Totale            |
|-----------------|-----------------------|------------------------|-------------------|------------------------------------|-------------------|
| 286,91          | 571,40                | 69.136,37              | 243.302,90        | 259.252,75                         | <b>572.550,33</b> |

On the 31/12/12 the open credits from allocated, but not fully paid public contributions, were as follows: Projects 88.025,37 Euro. Outstanding microcredits for staff and teachers 2.423,48

## 6. Donations and contributions for projects 2012

All donations and contributions are invested in our projects. The administration costs are covered separately (see point 7).

| Description<br>Rounded figures                               | 2010           | 2011           | 2012           | % Ver. 11/12  |
|--|----------------|----------------|----------------|---------------|
| Total donations  | 507.137        | 446.642        | 463.440        | <b>+3,8</b>   |
| Public contribution - Provincia Autonoma di Bozen (Südtirol) | 69.195         | 30.700         | 27.148         | <b>-11,6</b>  |
| Public contribution – District Government TN-AA              | 80.000         | 95.000         | 70.000         | <b>-26,38</b> |
| Contributions others   | 75.151         | 8.490          | 129.145        | --            |
| Bank interests – net   | 2.659          | 2.019          | 5.622          | <b>+278,5</b> |
| <b>Total</b>   | <b>734.142</b> | <b>582.851</b> | <b>696.355</b> | <b>+19,3</b>  |

In 2012 we received 463.440 Euro donations for projects, which equals an increase of 3,8% compared to 2011. Until August 2012 it looked as if we would be forced to stop most of our projects at the end of the year..

The Provincia Autonoma di Bozen (Südtirol) agreed on a budget of 27.148 Euro to fund the prosthetic and surgical department at the Mae Tao Clinic again.

The Regione Trentino Südtirol committed to a reduced contribution of 50.000 Euro for the purchase of food for our “yummy! meals for schools” programme, as well as an extra 20.000 Euro for the building of our Rays of Youth youth centre.

In the category - other income - is 35.000 Euro from Stiftung Maro for our food programme and sewing workshop. Also included here are contributions for the building of our Rays of Youth youth centre - more than 50.000 Euro

from Stiftung Swiss Seaside, 35.645 Euro from Reinhard Plank through the King Baudoin US Foundation and 8.500 Euro from the Südtiroler Sparkasse Foundation.

2012 we have been able to transfer 250.000 Euro to a savings account and increase our interests.

## 7. Income and contributions for administration costs 2012

The expenses for the administration, travel, marketing, etc. in South Tyrol/Italy are covered by separate sources of income and not paid through the donations.

In 2012 we had an income of 58.665 Euro for our administration costs. This decrease mirrors the difficult economic situation present all over.

From the **5 Pro Mille** 2010 we received **39.552** Euro. This reduction is caused by the difficult economic situation in 2009. As we are very “company dependant” we can feel the impact on the income of our supporters strongly. This income is among others, used to pay for our staff in South Tyrol.

**Chart income and contributions for management and administration 2012**

| Description<br>Rounded figures             | 2010          | 2011          | 2012          | % Ver. 11/12 |
|--|---------------|---------------|---------------|--------------|
| Membership fees*                           | 4.943         | 2.940         | 4.000         | <b>+36,1</b> |
| Volunteer fees**                           | 0             | 0             | 300           | --           |
| Donations for administration               | 27.645        | 12.983        | 9.821         | <b>-24,4</b> |
| Occasional sales, other income             | 7.841         | 6.981         | 4.991         | <b>-28,5</b> |
| Public contributions for awareness-raising | 2.000         | 15.019        | n.a.          | <b>n.a.</b>  |
| Tax Credit 5 per Mille***                  | 44.372        | 45.244        | 39.552        | <b>-22,6</b> |
| <b>Total</b>                               | <b>86.801</b> | <b>83.167</b> | <b>58.664</b> | <b>-29,5</b> |

\*From 2012 we also have our “circle of friends”

\*\*From the end of 2012 all volunteers in Mae Sot pay a contribution of 150 Euro for administration

\*\*\*Concerns 2010. Payment in 2012.

The number of members **sank to 96**. We presume that the cause for this may be the responsibilities that come with being a member, as well as the financial difficulties present in many families and businesses at the moment. That's why we decided to set up the new, more informal

Circle of friends, which all members and people interested, can join if they want to support our organization and are not able to commit their time.

In 2012 we had no income public contributions for awareness-raising.

## 8. Expenses for Projects 2012

We spent a total of **576.132** Euro for our projects in 2012. This is **134.537** Euro less than last year.

The predicted expenses were twice as high, since we had the building of our new kitchen and sewing workshop in the initial budget. Due to the developments in Burma/Myanmar we stopped the building. At the same time we started saving heavily, we reduced the number of daily meals, stopped fruit and milk and did not increase salaries. We also did not hire new people, which meant our staff were quite overloaded.

In our initial budget we also had planned expenses for projects, which in the meantime could be covered by our sister organization Help without Frontiers Thailand and are still visible on our balance sheet for income and expenses. Around 70.000 Euro, which was used to build the youth centre and renovate the kitchen, will show up in the 2013 calculations.

|  |              |       |
|--|--------------|-------|
| <b>Schools, training and dormitories</b>                     | 184.786 euro | 32,1% |
| <b>Health and Medical Projects</b>                           | 37.511 euro  | 6,5%  |
| <b>Community and Income Generation</b>                       | 16.531 euro  | 2,9%  |
| <b>Food and Agriculture</b>                                  | 186.555 euro | 32,4% |
| <b>Social Centre and project assistance*</b>                 | 70.595 euro  | 12,3% |
| <b>Building new youth centre, renovation, small vehicles</b> | 79.450 euro  | 13,8% |
| <b>Microcredits staff/partners</b>                           | 704 euro     |       |
| <b>Total Expenses for projects</b>                           | 576.132 Euro |       |
| <b>Add:</b>  |              |       |
| <b>Bankcharges, Tax, exchange rate loss</b>                  | 5.619 Euro   |       |

## 9. Expenses for management and marketing 2012

The following expenses for marketing, administration and traveling are completely covered by contributions from members, sponsors, public institutions as well as from sales revenues and the “5 per Mille” tax credit. The net expenses for our administration add up to 79.489 Euro or -8,9% compared to 2011.

This reduction is positive, because we employed 2 staff in Brixen, moved to a new office and celebrated our 10th anniversary. We have been able to practically neutralize our expenses on this account, due to the many donations in kind we received for this.

| Description<br>Rounded figures                         | 2010          | 2011          | 2012          |
|--|---------------|---------------|---------------|
| Rent and utilities                                     | 6.690         | 2.577         | 2.277         |
| Travel, fuel, lodging                                  | 18.120        | 25.220        | 12.805        |
| Office supply, stationary                              | 787           | 1.111         | 1.543         |
| Equipment and furniture                                | 33            | 2.362         | 1.721         |
| Communication, shipping                                | 4.740         | 2.802         | 4.675         |
| Public relations                                       | 11.981        | 11.554        | 3.819         |
| Meals, Extras  | 715           | 670           | 737           |
| Events   | 165           | 10.325        | 2.854         |
| Allowances and salaries                                | 38.632        | 39.439        | 49.058        |
| Purchase of products for resale                        | 231           | 1.242         | 975           |
| <b>Total</b>   | <b>82.094</b> | <b>97.302</b> | <b>80.464</b> |
| - Costs of products for resale                         | -231          | -1.242        | -975          |
| - Travel contributions paid by volunteers and visitors | -5.360        | -8.802        | 0             |
| <b>Total net administration</b>                        | <b>76.503</b> | <b>87.258</b> | <b>79.489</b> |

### Comments:

- **Rent and utility costs:** This item includes the rent and other expenses for our office in 'Haus der Solidarität' until June 2012, as well as the running costs for our new office in Bahnhofstrasse in Brixen, which we are able to use thanks to the generosity of Zeno Kerschbaumer. We would also like to thank Burkia & Dumel, Dachverband für Soziales und Gesundheit and their president Mr. Stefan Hofer, Wolf Fenster, Euroform, Serima and Mr. Martin Weissteiner for the decoration and planning. The painter Franz Pichler from Steinegg and the electrician Werner Prantl both provided their work and services free of charge. The house insurance was covered by Eisendle Versicherungen (Bozen).
- **Travel, fuel, lodging:** This includes flights to Thailand, as well as the reimbursement of travel expenses for members and the board as part of the association's activities. Also accommodation when in Thailand or on trips around Europe are included. In 2012 apart from Benno Röggl, also Katya Waldboth and Alessandra Degli Esposti flew to Thailand. We also have 7 free bus trips a year from/to Munich airport from Rauchreisen/Südtirol Bus. Thank you!
- **Office supplies:** This includes small purchases, toner, printer ink, etc. Special thanks go to Amonn Office in Bozen.
- **Equipment and furniture:** This includes the purchase of 1 laptop computer, iPad etc, which are covered through a special fund (calculations in 2013). We thank Magnus Computer for their assistance.
- **Communication, shipping:** This includes all costs for the office phone, internet and sending of receipts, the annual report to all donors, invitations, etc. Raiffeisen Online have given us a 3-year free internet connection, as well as a router. Thank you!
- **Public relations:** This includes printing and graphic work, as well as costs for our donation seal 'Sicher Spenden', which has increased to 600 Euros. We would like to thank the South Tyrolean Volksbank for taking over the costs for the printing of our newsletter. OBI, Elektro Clementi, Microtec, Oberhuber Carpenter and Steufer Bau GmbH covered the costs for the printing of our 10-year brochure. Weger printing company helped with the printing of our Christmas cards. Thank you!
- **Meals, Extras:** This covers especially the costs for accommodation and meals of our staff and board members in South Tyrol/Europe.
- **Presentations, events:** This includes the rest of the expenses for the film tournee "Burma Displaced" from December 2011, as well as for our 10-year anniversary celebration.
- **Allowances and salaries:** for Katya Waldboth (until July 2012), Alessandra Degli Esposti, Karin Thaler (from October 2012), as well as for Burkhard Kofler (accounting) and Thomas Öggl from Schlanders (summer internship in our Brixen office 07/08/2012).

To calculate the real expenditures for our administration, from the total expenses we deduct the costs for the purchase of goods for occasional sales and the amounts donated by travelers for their flights to Thailand (2012=0)

## 10. Overview of the international balance „Help without Frontiers’ 2012

The whole Help without Frontiers family got through this difficult year well. Our activities have been increased in all countries where we are present, our cooperation has been intensified. In this way we have been and are able to produce a synergetic effect, which leads to qualitative and quantitatively better help.

Our thanks go to the three managers: Ann Siraporn Kaewsombat (HwF TH), Ann Amann (HoG CH) and Manuela Hinterbeger (HoG A).  
le tre direttrici Ann Siraporn Kaewsombat (AsC TH), Ann Amann (AsC CH) e Manuela Hinterberger (AsC A).

| Description                                  | HoG I   | HoG    | AHoG   | CHHwF  | THTotal |
|--|---------|--------|--------|--------|---------|
| projects Total income                        | 695.355 | 51.558 | 20.081 | 59.779 | 826.773 |
| administration Total investments in aid      | 58.664  | 3.214  | 3.258  | 5.612  | 70.748  |
| projects Total administration expenses after | 576.132 | 18.000 | 15.918 | 53.565 | 663.706 |
| deductions                                   | 79.489  | 6.988  | 1.999  | 6.925  | 95.401  |

In 2012 the Help without Frontiers family was able to invest a total of 663.706 Euro in its projects..

## 11. Thanks

We would like to thank our board and all members, friends and donors for their engagement in our organization. Special thanks go to our board members Christina Kuppelwieser and Anne Dalle Mulle, who stepped down from the board due to personal reasons, but continue as active members.

A big thank you to Mr. Leonhard von Pretz for the valuable 'opening of doors.'

We would also like to thank the Tax Consultant Studio Tauber & Partners in Brixen, and here especially Burkhard Kofler, who has been taking care of our accounting since 2012.

Thanks also to the Human resources Consultants Sachsalber and Girardi in Bozen, who take care of our salary accounting and human resources management for free, especially to Dr. Phillip Girardi, who has been taking care of our wage accounting for free. Also many thanks to our auditors Katrin Teutsch and Annelies Senoner.

Big thanks to our long time volunteer Thomas Feichter for his continuous IT-support, also to Markus Moroder for his advice and care and the payment of one domain.

Special thanks to the artists Guido Moroder, Martin Rainer, Claudio Olivotto, Gaspare Bruccoleri and Pia Pedevilla for their beautiful motifs for our Christmas cards.

For their efficient, committed and valuable work we want to thank our team in Mae Sot, first of all our manager Ann Siraporn Kaewsombat, but

also her closest staff Lena Weller, Chaung Khu and Jolie. Special thanks go to Lena Weller, our sunshine, who left Mae Sot after 6 years of wonderful work, to start a new job in Switzerland, which gives her enough freedom to work for us at least part-time.

We would like to thank, - as representative for many - the Provincia Autonoma di Bozen (Südtirol), especially the „Amt für Kabinettsangelegenheiten“, the Regione of Trentino-Alto Adige, „Amt für europäische Integration und humanitäre Hilfe“, the Maro Foundation, the South Tyrolean „Sternsinger“ (Missio), the Foundation „Südtiroler Sparkasse“, Mr. Reinhard Plank, the Swiss Seaside Foundation and the companies participating at our Christmas activity „Eat. Buy. Do good!“

We would like to thank the many patrons, listed below, especially all private persons and companies who help us to cover our administration costs, but also all others who support our associations work through donating money, things, or even time and advice and help us by doing so to keep our 100% donation guarantee.

We thank all project adopters. We understand that many of them are forced to cut costs in these hard times. We are happy that despite the crisis, new school adopters have made long-term commitments to support their new projects.

We especially thank all the small and big donors, everybody who invited us for events or who collected donations for us during their own campaigns and events. Without this contribution and support none of this would be possible.

We thank all our volunteers who helped in Mae Sot or taught in our schools over the year.

We thank our partners on site, the refugees, who make our work easier through their trust, honesty and outstanding personal commitment.

A ray of sunshine!

Benno Röggl  
Chair person



Helmut Wolf  
Cashier



*We thank the following patrons for their so valuable donations to our administration in form of money, supplies, time or services:*

*Weingut Alois Lageder (Magreid), Amonn Office (Bozen), Burkia & Dumel, Clementi Elektro OHG, Euroform (Sand in Taufers), Dachverband für Soziales und Gesundheit/Herr Stefan Hofer (Bozen), Eisendle Versicherungen (Bozen), Faro Shopping (Brixen), Thomas Feichter (Taisten-Mae Sot), Restaurant Finsterwirt (Brixen), Brauerei Forst (Algund), Gemeinde Brixen, Restaurant Grissino (Brixen), Gasthof Haller (Brixen), Hotel Hochrain (Schabs), Kunstgalerie Hofburg-Kompatscher (Brixen), Interhotel (Brixen), Herr Zeno Kerschbaumer (Brixen/Kuala Lumpur), Herr Martin Mayr, Magnus Computer (Mühlbach), Grafikstudio Mediamacs (Bozen), Microtec, (Brixen), Tischlerei Oberhuber, OBI Baumärkte (Brixen, Bozen, Meran, Bruneck), Maler Franz Pichler (Steinegg), Plose Quelle (Brixen), Herr Leonhard von Pretz, Profanter Brot (Brixen), Elektro Werner Prantner (Brixen), Konditorei Pupp (Brixen), Raiffeisen Online (Bozen), Raiffeisen Verband (Bozen), Serima, Studio Rowe-Roland Wehap (Graz), Rauchreisen/Südtirolbus (Bozen), Arbeitsrechtberatung Sachsalber & Girardi (Bozen), Metzgerei Schanung (Brixen), Markus Senoner (St. Christina), Stimpfl Versicherungen (Bozen), Stuefer Bau GmbH, Südtiroler Sparkasse (Bozen), Südtiroler Volksbank, Wirtschaftsberater Tauber und Partner (Brixen), Traubenwirt (Brixen), Frau Elisa Wallnöfer, Herr Martin Weissteiner (Brixen), Druckerei Weger (Brixen), Weissenhof (Vilpian), Gardencenter Winkler (Brixen), Wolf Fenster (Schabs), Rag. C. Zago (Bozen), Zotter Schokolade (Bergl).*

# BALANCING 31.12.2012

## Balance Sheet

### Assets

### Liabilities

|   | Euro              |                                | Euro              |
|---|-------------------|--------------------------------|-------------------|
| <b>Receivables</b>                            | <b>90.448,85</b>  | <b>Result for the year</b>     | <b>- 417,98</b>   |
| <b>Receivables contributions aid projects</b> | <b>88.025,37</b>  | Shortfall previous year        | -417,98           |
| Receivables province BZ Development           | 8.525,37          | <b>Finish and open account</b> | <b>571.612,50</b> |
| Receivables Regione TN-AA humanitarian aid    | 73.500,00         | <b>Opening account</b>         | <b>571.612,50</b> |
| Receivables Foundation Cassa di Risparmio     | 6.000,00          | <b>Liabilities</b>             | <b>571.194,52</b> |
| <b>Microcredit projects</b>                   | <b>2.423,48</b>   |                                |                   |
| Loan to project partners                      | 2.423,48          |                                |                   |
| <b>Liquid Assets Cashbox</b>                  | <b>572.550,33</b> |                                |                   |
| <b>Cashbox donations</b>                      | <b>286,91</b>     |                                |                   |
| Cashbox Donations Mae Sot                     | 286,91            |                                |                   |
| <b>Cashbox Administration</b>                 | <b>571,40</b>     |                                |                   |
| Cashbox Administration Brixen                 | 571,40            |                                |                   |
| <b>Bank accounts donations</b>                | <b>502.555,65</b> |                                |                   |
| Banca Popolare Alto Adige donations 7.000     | 105.947,40        |                                |                   |
| Cassa di Risparmio donations 236.000          | 23.031,42         |                                |                   |
| Banca centrale Raiffeisen donations 44440     | 82.836,72         |                                |                   |
| Kasikornbank donations 55019-5                | 31.487,36         |                                |                   |
| Savings Book Volksbank 1340312                | 5.401,39          |                                |                   |
| Capital savings Volksbank 2413                | 253.851,36        |                                |                   |
| <b>Bank accounts administration</b>           | <b>69.136,37</b>  |                                |                   |
| Banca Popolare administration 1089818         | 69.136,37         |                                |                   |
| <b>Total assets</b>                           | <b>662.999,18</b> | <b>Balance profit</b>          | <b>91.804,66</b>  |

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# BALANCING 31.12.2012

## Profit and loss statement

| Costs                          | Euro              | Income   | Euro              |
|--------------------------------|-------------------|--|-------------------|
| <b>Purchase merchandise</b>    | <b>975,41</b>     | <b>Revenues from donations</b>                 | <b>463.440,73</b> |
| Purchase of goods Italy        | 519,35            | Donations                                      | 317.511,67        |
| Purchase of goods Thailand     | 456,06            | Donations school and project adopters          | 126.122,98        |
| <b>Funding of projects</b>     | <b>576.131,85</b> | Donations online                               | 16.476,98         |
| Schools, dormitories, training | 184.786,13        | Revenues from debit notes                      | 3.329,10          |
| Health and medical projects    | 37.511,46         | <b>Grants for aid projects</b>                 | <b>226.292,82</b> |
| Community, income generation   | 16.530,62         | Grants Province BZ - Development               | 27.148,00         |
| Food and agriculture           | 186.554,60        | Grants Regione TN-AA humanitarian aid          | 70.000,00         |
| Project assistance             | 150.045,15        | Grants Foundation Cassa di Risparmio           | 8.500,00          |
| Microcredits                   | 703,89            | Grants others                                  | 120.644,82        |
| <b>Administration Italy</b>    | <b>79.488,98</b>  | <b>Grants for administration</b>               | <b>53.673,80</b>  |
| Rent and utilities             | 2.276,92          | Membership fees                                | 3.885,00          |
| Travel, fuel, lodging          | 12.805,34         | Contributions of supporters for administration | 9.821,24          |
| Office supplies                | 1.543,44          | Income Italian Tax campaign "5 Per Mille"      | 39.552,56         |
| Equipment and furniture        | 1.721,43          | Friends of Help without Frontiers              | 115,00            |
| Communication and shipping     | 4.674,70          | Admin fees volunteers                          | 300,00            |
| Public relations               | 3.819,29          | <b>Income from occasional sales</b>            | <b>4.990,89</b>   |
| Food, drinks and extra         | 736,51            | Proceeds from occasional sales                 | 4.284,09          |
| Events and conferences         | 2.853,57          | Proceeds from debit notes                      | 706,80            |
| Salaries and accessories       | 49.057,78         | <b>Capital gain</b>                            | <b>5.622,06</b>   |
| <b>Financial expenses</b>      | <b>5.619,40</b>   | <b>Interests received</b>                      | <b>5.622,06</b>   |
| Bank fees                      | 1.150,30          | <b>Revenues</b>                                | <b>754.020,30</b> |
| Tax on received bank interests | 1.104,17          |  |                   |
| Fees on credit card donations  | 396,03            |  |                   |
| Loss on exchange rate          | 2.968,90          |  |                   |
| <b>Total costs</b>             | <b>662.215,64</b> | <b>Balancing profit</b>                        | <b>91.804,66</b>  |



Help without Frontiers  
c/o Haus der Solidarität  
Vintlerweg 22

39042 BRIXEN

+39 0471 188 6 444

info@helpwithoutfrontiersi.org  
www.helpwithoutfrontiers.org

